

# INTEGRATED PACKAGING COMPANY LLC

Mark Vassar VP Sales & Marketing 2015 Chanute Dr. Alexandria, LA 71303 Ph. 318.473.0400 Office. 318.473.0400 Fax. 318.473.0006 Website. www.ipcboxes.com

NAIC:

322211 – Corrugated and Solid Fiber Box SIC Code: 2653 - Corrugated and Solid Fiber Boxes DUNS#: 054986185

## **Certifications & Registrations:**

IPC Louisiana LLC

SRMSDC: SR13201 – MBE Certification Detroit Box

MMSDC: 04050-2012-SM MBE Certification

## **CAPABILITY STATEMENT**

IPC is a 23 yr. old award-winning corrugated box manufacturer and a supplier of creative packaging solutions to Multi-National Companies. We offer customers a full range of packaging and display options, from Design and Concept Development to Market Ready graphic packaging to World-Wide Logistics and Fulfillment. We focus on containing everything our customer value with regards to our products, our services, culture.

## **Game Changing Solution**

In 2003 P&G informed IPC about a new expansion project that was underway at their Dry Detergent Manufacturing facility located in Pineville, LA. Several requirements they listed were; all major suppliers had to have manufacturing facilities in a 30 mile shipping radius of Pineville, they wanted diversity inclusion, and suppliers needed capacity and capabilities to handle their new liquid detergent volatile volume swings. We accepted the challenge and went to work. We proposed a value proposition that met all their conditions and was awarded a 5 year contract to supply 100% of all their packaging needs. This was accomplished by creating a partnership with a major integrated and in 2004 building a state of the art facility in Alexandria, LA. In 2008 we won one of P&G's most prestigious awards "Supplier of the Year". We're are still 100% supplier today and the rest is history.

### **Capabilities:**

- Enhanced Post print and Preprint
- RSC/Die Cut Corrugated/Bulk Boxes
- · Labels and POP
- Specialty Gluing
- Design and Graphic Support
- Micro Flute
- Warehousing /Logistics
- Turn Key
- National Reach

#### **Facilities:**

IPC Louisiana LLC, 2015 Chanute Dr., Alexandria, LA 71303 Ph. 318.473.0400, Fax 318.473.0006,

Integrated Packaging Corporation – Detroit, Inc., DBA – Detroit Box, 6400 Harper Ave., Detroit, MI 48211 Ph. 313.925.1800, Fax 313.924.6966

**Integrated Packaging Company, LLC** (A Joint Venture between IPC and International Paper) 2015 Chanute Dr., Alexandria, LA 71303 Ph. 318.473.0400, Fax 318.473.0006



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## **Certifications & Registrations:**

Integrated Packaging Company, LLC

SRMSDC: SR 15462 MBE Certification

## **Competitive Advantage:**

Our creativity, industry knowledge, longevity, people and a DNA to be customer driven give us unique advantages that benefit our customers. We have a second mission of developing "MODELS" that improve our communities by creating great jobs for a growing, underutilized diverse populace.

In 2013 we took the Integrated Packaging Brand and joined with International Paper to form a Joint Venture named Integrated Packaging Company, LLC

#### **Best of Both Worlds**

#### **International Paper Integrated Packaging**

- Independent Spirit Global Reach
- Customer Focused Breadth of Resources
- MBE DNA • Best In Class Technology
- Community Dev • Sustainability Platform

## **Customers** (Past/Present):

- Procter & Gamble Pepsi-Co
- Coca-Cola
- Cargill
- JCI
- J&J

- Kraft
- Mahle Behr
- Yum Brands
- Sara Lee

"Thinking Inside The Box"